



International trading company

Industrial equipment and materials for projects, tenders and production needs

China / EAEU / Kazakhstan • sourcing • logistics • documents

Not just finding a product. Delivering the supply result.

Send specification for quotation





Why it matters

Procurement fails on details, not only on price

- wrong equivalent or incomplete specification
- production and logistics timelines do not match
- documents are not ready for acceptance and payment
- the supplier does not own the result

ETAR closes the gap between a technical need and real delivery.





Company profile

We build supply around your technical specification

- equipment, materials, components and spare parts
- supplier search and commercial verification
- price, lead time, logistics and document calculation
- project, tender and production procurement support

The customer's technical specification is the center of our work.





What we supply

Categories most often required by industrial sites

- pumps, compressors, spare parts and consumables
- valves, flanges, fittings and pipeline components
- cable products and electrical materials
- conveyor belts, industrial MRO, IT and server equipment

If the item is complex, we start with verification.





Industrial equipment

Pumps, units and engineering systems

- selection by flow rate, head, power and material
- equivalents under technical requirements
- manufacturer documents, photos, lead time and packaging
- supply for production, energy and oil & gas facilities

We calculate not only price — we calculate applicability.





Pipeline components

Valves, flanges, fittings and accessories

- selection by DN, PN, medium and material
- supply for repair, project or tender needs
- batch consolidation and compliance control
- support until handover to the customer

A valve should not be “almost similar”. It must fit the job.





Cable and belts

Materials for construction, energy and production

- cable reels, power and specialized cable
- conveyor belts by width, type and operating conditions
- electrical installation materials and accessories
- batches prepared for site schedules

Supply works when every item arrives on time.





Process

How we turn a request into a supply package

- 1. Receive specification, quantity, city and deadline
- 2. Check requirements and possible equivalents
- 3. Request manufacturers and logistics options
- 4. Prepare quotation, terms, lead time and documents
- 5. Support delivery and closing documents

A process must be clear before payment, not after a problem.





International sourcing

China and other markets as a procurement tool

- manufacturer and trading channel search
- pre-check of terms, scope and configuration
- route, weight, packaging and lead time calculation
- Russian-language support for the customer

The customer does not need "China". The customer needs controlled delivery to Kazakhstan.





Logistics

From factory to site in Kazakhstan

- DDP / DAP / FOB / EXW — based on the project task
- containers, trucks, rail, oversized and project cargo
- packing, marking, photo control and shipment tracking
- delivery to warehouse, site or contractor

Logistics is part of the price and part of the risk. We calculate both.





Documents and control

Commercial discipline for B2B customers

- supply contract, specification, invoice and quotation
- VAT, closing documents and confirmed terms
- lead time, warranty, payment and acceptance procedures
- each request receives an accountable status

**A strong supplier is visible in documents,
not slogans.**





Next step

Send your technical specification — we will prepare a quotation

- required: item name, parameters and quantity
- delivery city, deadline and document requirements
- Excel, PDF, photos or tender links can be attached
- we return price, lead time and supply terms

ETAR LLP helps close real procurement tasks.

